

WORK CLOSELY WITH YOUR CUSTOMERS AND SELL MORE



KEMIT GROUP LLC
GLOBALLY CONNECTED – LOCALLY DIRECTED

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Keep your customers and sales reps happy with a CRM that fits your business needs like a glove. Zoho Creator offers you an all-around CRM that works on the web and mobile. Track lead statuses in real time, log customer calls, plan campaigns, and more, with maximum efficiency and minimum effort.

Customer Relationship Manager

Dashboard Leads Contacts Accounts Opportunities Reports Tasks Events Sales Orders Products Assets

Create Lead

Lead Information

Lead Status: ☐ Unqualified ☐ New ☐ Working ☐ Nurturing ☐ Qualified ☐ Converted

Lead Owner: Admin User

Title: -Select-

Name: Prefix First Name Last Name Suffix

Company

Website: http://

Email

Phone Number: +1 201-555-5555

Address Information

Address: Address Line 1 Address Line 2 City/District State Postal Code Country

Description

BECAUSE EVERY OPPORTUNITY COUNTS

Get To Know Your Customers Better.

In a customer-facing organization, every lead counts. This app automatically classifies leads based on source, type, and other custom filters as soon as a person signs up, allowing sales reps to improvise their pitch by customer type and need.

Log And Track Customer Calls With Just A Few Clicks.

Schedule follow-up reminders for sales reps and store important call snippets in the app easily. Reps will be better equipped with answers to customer questions, make their conversations engaging, and satisfy customers.

Prioritize Leads.

Track every lead or opportunity in the pipeline, down to the last detail, with comprehensive reports. Do you see new leads from an organization you've sold to? Have you lost a customer to a competitor? Win them back with impressive campaigns. Drill down with summary views and filters that make sure nothing misses your eyes.

Simplify Your Processes.

Bring your sales processes into sync with your CRM account. Manage inventory and vendor information, maintain pricing records, draft sales orders immediately when you close a deal, and send your products to the customer faster.

MORE FLEXIBILITY. MORE POWER.

Customize

Tailor the app to fit your organization's needs. Create new forms, customize reports, and change themes and styles. Designing your ideal dashboards is easy with our drag-and-drop builder.

Go Mobile

Since the app is supported on all mobile devices, you can now attract customers on the go.

Integrate

All Zoho Creator apps are seamlessly integrated with other Zoho products, like Books, Projects, and SalesIQ, to cover all your business needs. You can also integrate this app with your existing software, or with third-party apps like PayPal and Google Suite.